



Builder's Merchant

IQ Retail's comprehensive, fully integrated solutions, have built-in flexibility to offer single or multi-site as well as single or multi-terminal capability to meet the solution requirements of any builder's merchant. IQ Retail combines robust accounting functionality with integrated point-of-sale, inventory control, quotations, purchase orders, bill of quantities, job cards, accounts receivable, accounts payable, custom ordering, ledger and everything in between. It gives you traceability throughout the system with exceptional audit tracking and reporting, providing a complete business management system for the Builder's Merchant.

Designed to fulfill the specific requirements for the builder's merchant, IQ Retail offer numerous functionalities required for this trade:

- Deliveries and collections module
- Supplier delivery note processing
- Supplier claims processing
- Buy-outs with back to back ordering
- Extended product hierarchy (groupings, sub groupings, categories & ranges)
- Cascading items
- Product price variants & associated items
- Multiple supplier & customer pricing models
- Supplier product & price imports
- Multi store with head office & warehousing environment
- Auto re-ordering and replenishment defined per item
- Multiple stock count methods with full variance analysis, live or batch
- Multiple-dimensional promotions
- Multiple bin locations per item with warehouse stock bin control
- Barcode scanning & printing
- Serial number tracking
- Warehouse & distribution management with order picking
- Lifecycle / batch control / expiry dates
- Multiple cost options - latest, highest, average, future, base cost & manager's cost
- Multi-currency tendering
- Handling of foreign currency customers and suppliers
- Landed & import cost allocation to product costings
- Volumetric (L x H x W) quantity entry
- Bills of material
- Lay-bye's
- Rewards / loyalty programs
- SMS marketing
- Airtime, EFT & Business Intelligence integration
- eCommerce integration
- Electronic processing of supplier orders (EDI)

Modules at a glance



Point of Sale – process sales with maximised efficiency and speed at checkout. The comprehensive, fully integrated solution, has built-in flexibility to offer single or multi-site and single- or multi-terminal capability, with real time integration and reporting.



Stock Management – provides you with full control of your business assets and your inventory process, with full stock audit tracking. Manage and optimise your inventory/warehouse levels. Track costs and sales history to efficiently determine appropriate stock levels for different periods, with automatic warning display messages. Built-in item cascading functionality makes it possible to purchase a bulk item in a particular unit of measurement and then sell it as different single items, each with their own unit of measurement.



Sales Orders – control your inventory quantities and customer orders, giving you vital information regarding the fulfilment of orders together with customer reporting. The ability to report on delivery due dates, helps your business optimise delivery routes and decrease expenditure on delivery follow through. Special pricing can be allocated to customers with various discounting as well as cost plus options.



Purchase Orders – manage stock and optimise inventory levels with reporting functionality that takes into account stock which is on order from suppliers as well as stock which is required by customers. Integrate your inventory and suppliers seamlessly to make the purchase order process a valuable part of your workflow.



Quotes – create a quote with all the various items a customer enquires about, with the ability to be modified at any time and convert to either a sales order or invoice, when necessary.



Supplier Delivery Notes and Claims – bridge the gap between the purchase order and the goods receiving process. This module allows for changes to be made and enables the user to claim the corrections back from the supplier instead of editing or changing a Purchase Order. A Supplier Delivery Note enables the user to process the SDN GRV in batch format. This allows the user to save the SDN processing and edit it before finally processing the batch. (*IQ Enterprise only)



Bill of Quantity – define the relationships in the manufacturing process between a manufactured item and the components required to produce these items. Components can be specified in any appropriate unit of measure which is consistently used by your business. The disassembly feature reverses the process of manufacture, with the resulting system entries being completely automated.



Job Cards – creating detailed Job Cards and invoicing directly from a Job Card, will drastically improve the ability of your business to streamline and keep accurate control of the entire workflow process.



Creditors – save time, reduce administrative costs and gain better control over your business processes. Integrate seamlessly to the General Ledger with the ability to create unique transaction types. Customise batch transactions or process in 'real-time'. Define an unlimited number of suppliers and apply their terms to your business. Generate payment reconciliations to easily and effectively maintain payment runs.



Debtors – gain control of your cash flow and enhance customer service through efficient and effective management of your entire collections process. Accounts receivable is your complete date driven solution for tracking debtor performance and reporting on outstanding accounts. Choosing between batch or real-time processing and the ability to streamline all the stages, from invoicing through to the recording of payments, helps ensure customer satisfaction.

Modules at a glance



General Ledger – complete financial reporting and the ability to streamline critical control processes, the General Ledger seamlessly integrates all your operational spending, functional spending and revenue to form the basis of all your strategic planning activities. The flexible categorisation of general ledger accounts allows you to define unlimited sub-accounts, branches, departments and groups needed for reporting. Consolidated financial statements, as well as the ability to report on a specific part of an organisation, give comprehensive views of performance. The system's powerful enquiry function allows extensive drilldown capabilities through to transaction level and the ability to view source documents and detailed audit trails. Reconcile multiple bank accounts via cashbook or bank recon modules.



Cash Book – improve efficiency and accuracy when capturing bank transactions or when importing statements directly from your bank. Reconcile with your bank account while processing payments and deposits. Split payments to multiple ledger accounts from a single posting with the added benefit of being able to create recurring monthly batches.



Report Writer – with flexible and powerful reporting capabilities, one has the ability to generate simple or complex user defined reports with the option to add graphical charts and export to various file formats. Reports are either designed utilising relational linking of available databases or via complex SQL scripting.

Features

Inventory / Stock

- Stock item or non-stock/service item categorisation
- Department and group allocation for stock items
- Item on hold facility
- Specify up to 10 selling prices per item which can be linked to customers
- Link image to a stock item
- Re-order level and re-order quantity for each stock item
- Price maintenance by selling price, mark-up on cost, GP percentage or percentage of price
- Invoice directly from Quotes, Sales Orders, Job Cards
- Comprehensive stock reporting and customisation of standard reports
- Stock takes using complete stock list, stock department or stock location, with the option to have the stock count data imported

Sales Orders

- Part order processing and automatic back-order tracking
- Easily check stock that is on sales & purchase order through stock enquiries or the re-order report
- Picking slip generation for orders that can be invoiced
- Invoice directly from the sales order to eliminate recapturing

Report Writer Features

- E-mail or save reports in various formats
- SQL compliant reporting
- Specification of report parameters for any report
- Completely user definable
- Easy design using menus and toolbars

Creditors / Accounts Payable

- Date driven Advice Notes
- Automatic creditors aging
- Export to Excel, CSV, Text or HTML
- Graphic analysis of creditor accounts
- Supplier label printing
- Advanced accounts payable audit trails User defined sort order
- Colour allocation for various aged accounts
- User definable creditor groups
- E-mail Advice Notes, Goods Received
- Journal entries, batch and live processing
- Link a supplier account to a main account for group advice notes
- User definable rep

Debtors/Accounts Receivable

- Delivery routes
- E-mail of statements and invoices to customers
- Link a customer account to a main account for group statements
- Customer specific interest rate
- One button interest charging
- Customer specific selling price level allocation
- Multiple delivery addresses per customer
- Powerful, integrated e-mail marketing
- Credit control facilities
- Automatic debtor aging (no month ends)
- Export to Excel, CSV, Text or HTML

Features

Bill of Quantity

- Integration to stock, including stock locations and Sales Order details
- Batch manufacture numbering
- Serial number control of manufactured items
- Manufacture and disassembly function
- Replicate BOQs with the built-in copy function

Job Cards

- Integration of Debtors and Stock
- Specify an expected date of completion
- Fault description can be edited
- Job description can be edited during course of Job Card
- User defined sort order by account number, document, date and order number
- Invoice directly from a Job Card to eliminate recapturing
- Multiple invoice layouts when finalising the Job Card
- Archiving of Job Cards

Advanced Reporting

- Embedded user-friendly report writer
- Drill-down and nested reporting to multiple levels
- Cross tab reporting
- Graph and chart reports
- Dot matrix reports
- Sub reports
- Custom flash reports for each module
- CRM reports

Point of Sale

- Serial number tracking
- Tender cash, credit cards, account eft, vouchers and user defined options
- Sell variable weighted stock items
- Sell from specific inventory location suspend and resume sales functionality
- Lay-bye and lay-bye maintenance with advanced reporting
- Customise tender type setup to post to assigned general ledger account
- Administrator defined screen for each user
- Loyalty cards and reports
- Multiple currency processing

Supplier Delivery Notes and Claims Features

- Three claim modes: Quantity Claims, Returns and Price Claims
- Quantity Claim Reason: for all stock quantities received or invoiced differently from what was ordered
- Price Claim Reason: for all price differences between what was ordered and what was invoiced
- Return Reason: for all stock returned to supplier
- Three methods to generate a Supplier Delivery Note
- Sort Order allows the user to change the order of the listed SDN transactions
- History option will allow the user to see a list of all finalised SDN transactions
- Select Layout option allows the user to design different layouts for the SDN or Purchase order documents

IQ Enterprise's features

- Foreign currency customers and suppliers variance reports with postings to realized and unrealized Gains/Loss accounts
- Extra charges added to Invoices, Credit Notes, Goods Receiving, Returned Goods and Quotes
- Do Sell Price Maintenance while doing Purchase Orders
- Automatically print shelf talkers
- Lock trading date on GRV / RTS / Purchase Order
- Print till slips from Invoicing
- Access to allow preview of documents before processing
- Sales order credit control
- Print picking slips from Sales Orders
- Additional line comments for: Invoicing, Credit Notes, Sales Orders, Purchase Orders, GRV, RTS, Quotes and Job Cards

- Warning if Sales / GRV Quantity is greater than a pre-defined amount
- Cost Code for stock items
- Check selling under cost based on Latest Cost, Average Cost, Future Cost or Highest Cost
- Full Automatic Bank Imports for all banking institutions
- Aliasing of terminals per company
- Advanced user friendly filtering
- Multiple simultaneous concurrent windows with tile / cascading options
- Multiple stock ordering formulas (per stock item)
- Sales rate ordering
- Replenishment ordering
- Seasonal ordering
- Custom ordering

Testimonials



// IQ Business is a live system where we do our daily business and transacting. It has our inventory on the system. I can view the stock and make changes. I can also do my sales and quotations on the same system. It offers me an all in one solution to do my day to day business on, and I am able to run my business effectively with IQ Business.



// IQ Retail is an impressive service provider, who understands the unique needs of the entrepreneurs who make up our organisation. Their POS software is not only user friendly, easy to train one's staff on and priced competitively, but it is their high levels of service and excellent back up that sets them apart from the rest. I am positive that together we will grow successfully into the future.



// We are pleased to have implemented IQ Enterprise; the solution supports our overall requirements with improved control over our cashflow. The solution's rich functionalities have also contributed to overall improvements in our business processes and the necessary controls and efficiencies required.



// IQ Retail is a worthwhile investment. Without a system that offers good reporting and accounting, a business cannot be successful - IQ Retail successfully offers these functionalities to their clients.

Builder merchant clients



About IQ Retail (Pty) Ltd

IQ Retail (Pty) Ltd is a software development company that provides expertise in complete financial and business administration solutions. IQ Retail has been active in the development of business systems specialising in the accounting and retail management environment since 1986. In this highly competitive market, IQ Retail has grown to become one of the premier providers of innovative and strategic business solutions.

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