



**iQ**Retail



**Exciting new features  
to drive your business  
performance**

**Your business. Your way.**

# iQ at a glance – your comprehensive business management solution

## Sophisticated sales order management

- Supports quotations and orders
- Fast and efficient POS
- Powerful works order and kits features
- Partial shipments and back-orders
- Fully integrated with stock and financial ledger

## Powerful stock control and purchasing

- Manual or automatic purchase orders
- Single and multi-branch stock management
- Reorder levels and quantities
- Sophisticated stock and demand reporting
- Integrated job cards



## Fully-integrated financials

- Real-time debtor and creditor management
- Email statements and invoices
- Cash book, with full reconciliation
- Powerful drill down features
- VAT reporting

## Easy, yet powerful analysis

- Simple report writing, powerful results
- Print, view or email reports
- Graphic and tabular displays
- Export/import from spreadsheets
- Custom flash reports for each module

**iQ Retail is hugely excited to announce the launch of the latest edition of iQ! With so many new and exciting features on offer, iQ will deliver even greater value to your business and help you deliver excellent customer service.**

### **A broad range of new and innovative features**

All designed to drive greater efficiencies and to deliver even better customer service. Powerful analytics and dashboard displays to really let you see what's happening in the business – right now! With these decision support tools at your fingertips, you will be on top of your business at all times.

### **Digital transformation**

iQ is your solution for joining the digital revolution! It enables you to issue customer invoices via Whatsapp or email, access powerful online dashboard displays, alongside intuitive and powerful sales analytics. You can also integrate the solution with your bank and use it to deploy an integrated web trading platform.

### **New and powerful technologies**

iQ utilises the latest development technologies and industry standards to bring you all the benefits of modern computing. The easy-to-navigate modern software interface make this an exciting user experience.

### **Mobile apps**

We will be introducing an exciting range of mobile apps to work within this latest edition. Allowing for remote sales order capture, goods receipt and picking, these apps will really add value and help you to deliver great efficiencies and even better customer service. More soon on this – but get your business onto the right platform now and go digital!!

**GET YOUR BUSINESS ONTO  
THE LATEST EDITION OF iQ...,  
IT JUST MAKES SENSE!**



With the latest version of iQ, we wanted to ensure we offer our clients' solutions that are relevant and current to help with the unique business requirements and challenges that we face today.

Michael Reyneke, Director,  
**iQRetail**

# Digital solutions to transform your business



## Join the digital revolution, issue and store your customer invoices electronically

Whether you want to send your invoices via WhatsApp, or send them via email, you can significantly reduce your use of paper. Invoices can be issued, but also stored electronically. Easy to find when needed, you don't need to keep boxes full of paper!

## An exciting Android app to help you manage your deliveries and to collect POD

You can now direct all of your picks to the correct bay for loading onto vehicles. Once you have finalised the load, the driver can download details onto their app and start their delivery run. Once at the customer, the driver can confirm the drop and capture signatures and images.

When the delivery is confirmed, and the device is connected to the mobile network, the delivery will be automatically confirmed and is ready for invoicing.

## Advanced web and internet capabilities

You can now utilise the enhanced RESTful APIs allowing greater flexibility in deployment of ecommerce solutions and data exchange requirements.

## You can use RFID tags to control access, no physical contact needed

Users can scan an RFID tag to allow access to the system, for supervisor overrides and identifying customers – smart barcodes that remove the need to touch any hardware devices.

## Take mobile payments using QR codes

In addition to the standard range of payment options available, such as cash, credit cards and vouchers, you can also use QR codes to accept customer payments.



### **View your bank statements from within your cashbook**

You can access your bank accounts online and have the data electronically imported into the cashbook. No need to import and export details, this is an automated function of your system.

### **Improved archiving means that you can now reduce the amount of transaction data on your system**

You can keep your debtor and supplier data files lean and tidy by removing old data but still have ready access to it for just in case - the best of both worlds.

### **Export reports to the latest versions of MS Excel for further analysis**

It's simple to export your reports to a spreadsheet, allowing you greater flexibility for further analysis and distribution.



**The ePOD Android app allows us to track the progress of the drivers, and schedule our trip accordingly, as well as do over and short deliveries, seamlessly. Since using ePOD in conjunction with the deliveries and collections module, we can control our stock much better.**

**Nareen Daya, Managing Director, Benoni Mica**

# Exciting features that drive greater efficiencies and customer service

## **One consolidated graphical view of the company's key performance indicators**

See all of your sales, quotes, orders, bank balances and outstanding debtor and creditor balances presented graphically within the powerful digital dashboard display. You can simply drill down to view more data as required, and also see system performance.

## **Intuitive, easy to use yet powerful business intelligence**

You now have the option of being able to have data graphically presented and to analyse your sales, product and customer data.

Keep on top of your business with the powerful insights that this innovative solution offers.

## **Stylish stationery layouts for customer-facing documents**

You can simply create fresh, modern and clear documents such as quotes, invoices and statements from the range of document templates provided.

## **A broad range of standard stock & sales management reports to choose from**

Choose which of these sophisticated standard reports best suit your reporting needs, reducing the need for customisation, ensuring that you can be up and running quickly and efficiently.

## **Reserve specific batches for your customers from within a sales order**

For many products, it is important to match the specific batch to customer needs (such as tiles, where shading may be different between batches). Select the right batch with ease, ensuring that your customer gets exactly what they want.

## **Performance improvements of up to 60%**

Utilising the latest technology, processing & reporting speeds have been greatly improved, driving greater efficiencies into your business.

## **See what's happening with your cash or loyalty-based customers**

You can view the sales performance of your entire customer base, including your cash and loyalty based customers. Gain valuable insights from the intuitive and easy to use, yet powerful sales analytics within your system.

## **Create new companies and branches with ease**

The migration and global changes console allows you to easily migrate existing data to new companies or branches, as well as making global changes from within the single console and adding new companies and branches.

## Receive goods and process GRV at a later stage

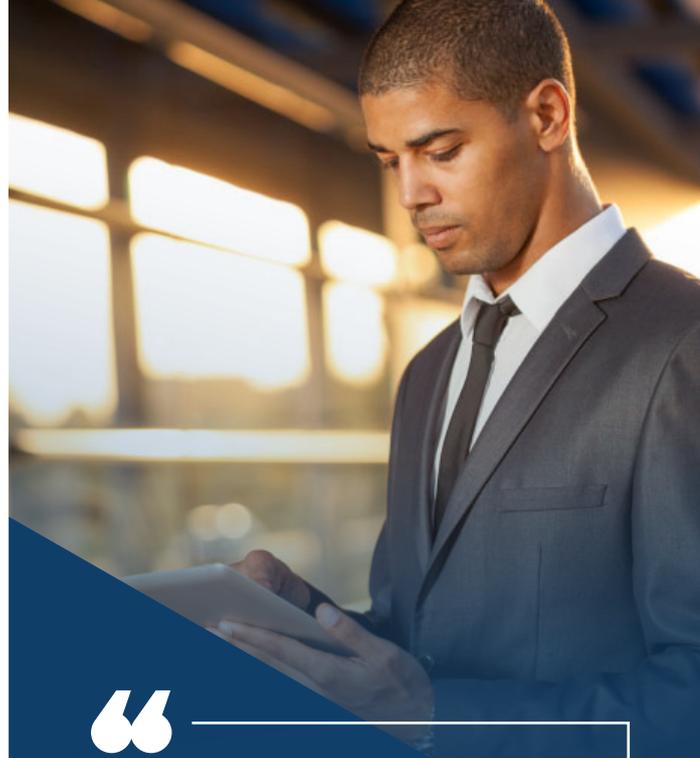
Ensure that you can quickly and efficiently process a receipt against a purchase order into stock and then have the goods turned around quickly for your customer despatch. You can process the GRV to record and update all of the financial data at a later stage, allowing you to really focus on that great customer service.

## Make your quotations look structured and professional

You can easily move lines, or insert new ones, to create a really well structured and easy-to-follow quotation. Impress your customer, win the business!

## Manage your picking activities to get the customer despatch to the right loading bay

You can now have your picks directed to the correct bay for loading onto a vehicle. Once marshalled, details of the deliveries can be downloaded to the Android ePOD app. Your driver can then take this device with them, capturing customer signatures and images as required.



The need for fast and efficient business management systems, that works with the latest technology, is key as the industry progresses to more digital ways of operating. We have worked hard to strengthen our solutions and are very excited about what IQ Retail's latest upgrade offers.

Giuseppe Martini,  
Managing Director,  
**Kerridge Commercial Systems SA**

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or book a demo:

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